

GET IN THE GAME

How to Turn Your Income Into Ownership, Create More Options, and Go on Offense

A story-driven, practical program for early- and mid-career professionals

Many professionals learn how to earn a paycheck without ever learning how to turn that income into ownership. Get in the Game helps audiences understand how career income, workplace benefits, and consistent long-term investing can build retirement security, create flexibility well before retirement, and make future decisions possible from a position of strength rather than necessity.

AUDIENCE OUTCOMES

- Distinguish earning income from building lasting ownership
- Understand how workplace retirement plans can support a diversified, long-term foundation
- Use principles such as time horizon, risk, fees, and diversification to better evaluate 401(k) options
- Recognize how raises, bonuses, automation, and career growth can increase investing capacity
- Identify a practical next move toward retirement security, greater flexibility, and going on offense

THE PROGRAM JOURNEY

- 1. When career progress depends on someone else:** A relatable look at career uncertainty, gatekeepers, and why earned income alone may not create freedom.
- 2. Ownership changes the equation:** Investing as a way to acquire appreciating assets and build progress that is not dependent solely on the next promotion or paycheck.
- 3. From earning to owning:** A framework for using workplace benefits, automation, raises, and bonuses intentionally, supported by educational long-term portfolio models associated with respected investors.
- 4. Build options before you need them:** How consistent ownership can create flexibility to change careers, relocate, pursue meaningful work, start something new, or help others.
- 5. Make your next move:** A clear action participants can take based on their current income, benefits, and stage of life.

FORMATS

30-45 Minute Keynote | Fireside Chat | 60-90 Minute Interactive Workshop | In Person or Virtual

ABOUT JOSHUA HARTNETT

Joshua Hartnett is a speaker, author, and investor who spent 11½ years in corporate America while steadily increasing his income and consistently investing through workplace plans and personal accounts. That foundation gave him the ability to leave his corporate career, move across the country, and pursue writing and speaking. Through *Get in the Game*, Joshua makes investing approachable for people who have never felt that Wall Street was built for them and shows how ownership can create possibilities long before traditional retirement.



Bring Get in the Game to your next conference, summit, association program, or professional event

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